

**AVTAR HARI S. KHALSA** BIOGRAPHY**AVTAR HARI S. KHALSA**

Avtar Hari partners with CEOs and their senior leadership teams to develop a focused strategy, perfect operational execution, build aligned and high-performing teams, and create a strong financial base.

He combines his experience, insight and intuition to help leaders overcome the challenges and demands of a rapidly changing world and profitably scale up their businesses. Avtar Hari fosters extraordinary trust and loyalty with his clients and delivers honest feedback with kindness, empathy and respect.

Avtar Hari delivers successful outcomes through a values-centered, relationship-oriented approach that incorporates the core values that underpin his life and his work:

- Proceed with passion
- Uplift in every interaction
- There's a way through every block
- Fierce advocacy
- Always a student as well as a teacher
- Win-Win

"I'm passionate about building authentic connections with each individual. I listen deeply and ask questions that challenge the status quo. I believe in win-win outcomes for the company and all concerned," he says.

**Executive Summary**

Avtar Hari S. Khalsa, President of Intuitive Century Enterprises, Inc., is a proven executive and trusted adviser with a 40+ year track record as a successful entrepreneur, inspirational C-suite leader, management consultant and Certified Four Decisions® Executive Coach, with Gravitas Impact. He partners with CEOs and their senior leadership teams to develop a focused strategy, perfect operational execution, build aligned and high-performing teams, and create a strong financial base.

**Industry Specialties**

- For-profit & Non-profit organizations
- Engineering & Technology
- Television Production & Distribution
- Real Estate Development & Financing

**Coaching Specialties**

- Executive Team Coaching
- Building aligned & high-performing teams
- Strategic Thinking & Execution Planning
- General Management Consulting

**Specific Expertise**

- Building successful organizations:
- Real estate
- Television production & distribution
- Software development

**Current**

- Certified Four Decisions® Executive Coach, Gravitas Impact
- Principal Management Consultant, Intuitive Century Enterprises, Inc.

**Past**

- Commercial/Industrial Real Estate Developer/ Investor, Intuitive Century Enterprises, Inc.
- President, Time-Life Television
- Executive Vice President, Tandem Productions, Inc.
- Executive Vice President-Acquisitions, Western Diversified Equities, Inc./Beverly Hills National Bank
- CEO, Sun Software Development, Inc.

**Education**

- B.S. Electrical Engineering and Computer Science, Massachusetts Institute of Technology
- MBA with Distinction, Finance & Entrepreneurial Studies, Harvard Business School