

**PATRICK FRAZIER** BIOGRAPHY**PATRICK FRAZIER**

Pat brings to clients more than 35 years “in the trenches” operating experience as a business executive in the technology, banking and transportation industries. He has served vice president of operations, director systems development, executive coach and business process improvement on high growth company leadership teams.

These experiences create tremendous “connection” with client executive teams, along with the ability to empathize with the daily challenges and opportunities. Pat understands how to create award-winning results and cultures. He guides company executives in finding and keeping A-players, getting the right people in the right seats, developing and putting an actionable strategic plan in place and having the discipline to execute and hit milestones.

By applying the Four Decisions® methodology, Pat assists businesses and executive teams to understand their options, and to achieve the maximum value from their business.

Married 35 years, Pat has four daughters and six grandsons (and counting). His hobbies include reading, basketball and most competitive sports.

**Executive Summary:**

Patrick Frazier is the founder and owner of The Coaching Authority. Clients find him a highly organized, self-motivated professional with a proven track record in designing, implementing and managing executive programs that align people and process with business strategy, and drive results. Pat’s background includes direct responsibility and experience as a consultant and trusted advisor to executives and leadership teams leveraging knowledge, experience and a big picture view of the organization. He is known to demonstrate excellent organizational, analytical, and project management skills with a flexible, performance-driven work style.

**Industry Specialties**

- Computer/IT/Software Development
- Education/Training/Development
- Executive Coaching
- Logistics/Transportation
- Medical Health

**Coaching Specialties**

- Executive team coaching & leadership development
- Strategic thinking and execution planning
- Business process improvement

**Specific Expertise**

- Leadership development - executive, mid-level management, first time supervisors
- Process improvement
- Individual talent profiles, organizational assessments
- Delivering results

**Current**

- Owner/President, The Coaching Authority

**Past**

- Area Director, Upward Basketball
- MIS Advisory Board Member - Notre Dame University, MIS
- Board of Directors, Community Resource Center
- Board Member, St. Joseph County College Access Coalition

**Education**

- Bachelor of Science, Computer Science, Missouri Western State College
- Six Sigma Healthcare – Yellow Belt Certification, Robbins International
- Certified Total Quality Facilitator, Total Quality Institute
- Certified Executive Coach (CBC), Resource Associates Corporation