

Dennis Foo

 BIOGRAPHY

Dennis Foo

Dennis FOO is a Certified Agile Growth Business Coach with a strong interest in growing businesses, developing leadership capabilities, and building a winning organization. He has diverse experiences from farms to forks and in dealing with operational risks, new market strategies, business model changes, crisis management, key stakeholder relationships, strategic initiatives, and business growth planning process. He is based in Shanghai and Hong Kong.

Dennis FOO's passion is to see growth and changes in business, people, and projects. He works with business leaders and leadership team to be successful in planning and business. He wants to inspire and connect them to create more meaningful, exciting, and exceptional values for their businesses. Dennis has been actively leading various global food brands and consumer goods companies in the Greater China market since 1993 and has done numerous strategic growth initiatives, business modelling changes, greenfield startups, GTM strategies, distribution changes, M & A, corporate restructuring, and leadership development.

Dennis is certified with Gravitas Impact Premium Coaches, ICF, and Advisory Board. He is actively involved with various foreign and local business associations and groups, and startup platforms and investments in China, Hong Kong and ASEAN.

Industry Specialties

- Food, Agricultural Business & Consumer Goods
- Food Service, Distribution & Trading
- Supply Chain & Logistics
- Marketing Services & eCommerce
- SME, Startups, Local & Foreign Businesses
- Private Equity & Investment Companies

Coaching Specialties

- Business Leader/CEO Leadership Coach
- Executive Coaching
- Strategic Advisory/Advisory Board Chair
- Strategic Thinking & Executive Planning
- Business Transformation, GTM & Business Model
- Business Growth & Leadership Development

Current

- MD | Pu Xin Aspira Advisory
- Certified Agile Growth Business Coach
- Certified Advisory Board Chair
- Board EXCO/Vice Chair | Asia Transformation
- Vice President | ELITE
- Mentor | China Accelerators/MOX, Bits & Bites, Start Up Leadership, Ivy Exec & Tojoy

Past

- MD | Del Monte China
- Global Vice President & GM China/Legal Rep | ConAgra Foods Lamb Weston China
- General Manager/Legal Rep | Chiquita China
- Director/Regional Head/Legal Rep | Nestle, Unilever, Fonterra, Omnicom, & SME Investment
- Vice Chair | Maycham, MAPRO China, & Amcham FAB
- Advisor | Lynk, GLG, Alphasight & Mosaics

Education

- Wharton, Gravitas Impact, ICF, Advisory Board, Harvard, Cheung Kong GSB, National Singapore, SJTU, Berkeley, Hull, & N. Illinois